

Polycom Honors Equipment and Services List

Product	Product Description	Additional % From Established Reseller Discount
Any Custom Classroom Package (CP)	Any configuration desired	5%
Carts/Displays	Polycom® Media Cart Practitioner Cart	5%
Network Infrastructure	RMX® – entire product line RSS™ – entire product line Polycom® RealPresence™ Video Content Management Polycom RealPresence™ Capture Station	5%
Firewall Solutions	VBP® Product Family – entire product line 6400 Series 5300 Series 4350 Series	5%
Voice Products	Polycom® SoundStructure®, SoundStation VTX1000®, SoundStation2W™, SoundStation™ IP 7000, and Polycom® Communicator™ phones	5%
	Polycom® CX5000, Polycom® VVX® 1500 phones All SoundStation IP and Circuit Switched Products	3%
Video Products	Polycom® HDX® – entire product line Polycom® CMA® 4000/5000 Series, Polycom® DMA™ 7000 Polycom® ATX™, OTX™, RPX™ – entire product lines Polycom® EagleEye camera Ceiling Microphone Array	5%
Unified Communications (UC) Innovations	Polycom® Touch Control Polycom® EagleEye Director	5%
Services*	Polycom® Support Services (Elite, Premier Plus, Premier) Partner Branded Support Services provided by a Certified Service Partner (CSP) Polycom® Implementation Service Polycom® Installation Service	5%

Notes:

- Options and licenses are not eligible for additional discount.
- Service discounts applicable on the purchase of new support contracts only. Offer does not apply to support contract renewals.

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