

# ▶ Polycom Honors Program Application 2010

**Date:** \_\_\_\_\_ **P.O. #:** \_\_\_\_\_ **Order#:** \_\_\_\_\_

## SECTION ONE: CUSTOMER INFORMATION

Educational Institution: \_\_\_\_\_  
 Technical Contact Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 E-mail: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Academic Administrator Contact: \_\_\_\_\_ Email: \_\_\_\_\_

## SECTION TWO: CHANNEL INFORMATION

Channel Name: \_\_\_\_\_ Email: \_\_\_\_\_  
 Sales Person: \_\_\_\_\_ Phone: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

## SECTION THREE: PRODUCT PURCHASE DISCOUNT WORKSHEET *(Required)*

**Check all that apply** and People on Content Option included with HDX

<input type="checkbox"/> Video	Description	Qty.	Price	<input type="checkbox"/> Green Screen
<input type="checkbox"/> Voice	Description	Qty.	Price	
<input type="checkbox"/> Network Systems	Description	Qty.	Price	
<input type="checkbox"/> Firewall Solutions	Description	Qty.	Price	
			<b>Total</b>	_____

## SECTION FOUR: HONORS BENEFITS *Required- please select one in each column.*

USDLA, EDEN, Membership (circle one)  Interactive Video Conferencing Awareness Training  
 No Membership Needed  No Training Desired

## SECTION FIVE: INSTITUTION SPECIFICS *Required- please specify type of institution and skill level.*

<b>Type of Institution:</b>	<b>Skill Level:</b>
<input type="checkbox"/> Primary/Secondary Education	<input type="checkbox"/> Beginner
<input type="checkbox"/> Higher Education	<input type="checkbox"/> Intermediate
<input type="checkbox"/> Non-Profit Education/Training Group	<input type="checkbox"/> Advanced

## SECTION SIX:

**Polycom Channel Manager Contact:** \_\_\_\_\_  
**Polycom Territory Manager Contact:** \_\_\_\_\_  
**Territory or Channel Manager Approval Signature:** \_\_\_\_\_

*Note: Options and licenses are not eligible for additional discounts.*

Polycom Honors Program Application r4.0

## How it works

1. Qualified educational institution works with Polycom Territory or Channel Manager to complete the Honors Application. Territory or Channel Manager must sign off on all Applications.
2. Educational institution submits a purchase order and a completed copy of the Honors Application to the reseller of choice.
3. The reseller submits a new purchase and Honors Application to Polycom Order Management for fulfillment.

## Terms and Conditions

1. Channel Partner must submit a NEW purchase order and Application to Polycom Order Management with copies of the completed Honors Application.
2. The order must be shipped from Polycom directly to a single end user location.
3. This offer is available only to Certified Polycom resellers. This offer is void where prohibited or otherwise restricted by law.
4. This offer may not be combined with any other promotional offer except the \*Polycom Preferred Program and Polycom reserves the right to cancel or modify this program at any time.
5. Only educational entities including colleges, technical schools, universities, primary & secondary schools, medical schools, libraries, and non-profit entities who provide education/training qualify. Sales to non educational entities, Polycom Channel Partners and/or employees or family members do not qualify.
6. Shipping costs of drop shipment are the responsibility of the end user.
7. Polycom has the right to deny all orders that do not meet the criteria outlined in this document.
8. Program commenced June 2005 and shall continue until terminated by Polycom.

\*UK Exception