

► Simplify with Polycom

Polycom offers solutions balancing high quality, price, simplicity and performance.

Simplify your communications with Polycom...

- If you want to increase staff productivity with high resolution video conferencing
- If you want low cost, high performance solutions
- If you want to achieve a full ROI for less than the cost of 3 typical business trips
- If you want to communicate over video with partners and customers beyond your network
- If you want a solution that can be installed, operated and managed by the people using it – with minimal to no IT involvement
- If you want to add multiple video and audio participants to your calls
- If you want worldwide service and support
- If you want to reduce travel expenses and your carbon footprint

Polycom is a trusted provider

Consider the following as whenever you invest in a video conference system

- Will this vendor be there for us five years down the road?
- Does this vendor have the financial resources to survive an economic downturn?
- Does this vendor have solutions that will grow and evolve with our requirements?
- Does this vendor offer a complete solution, or only a mix of multiple vendor products?
- Does this vendor have 7x24x365 support?

- Will this vendor point fingers when we have a support issue, or provide us with “one throat to choke”?
- Does this vendor company have their own proven global services delivery team?
- Does this vendor have a defined, clearly articulated roadmap for their products and services?

Conclusion

- Polycom is the smart choice
- Polycom is the safe choice
- Polycom is the future-proof choice
- Polycom is the financially-proven choice
- Polycom is the best choice

Polycom is the established, proven innovator, transforming video conferencing into visual communication

Financially sound

- 43 consecutive quarters of positive cash flow
- Wall Street is placing their bet on PLCM - 1.8 bill market cap

An innovative leader

- Market leader in voice and visual communication
- Creating solutions, not just products
- 600+ patents held or pending